

12 December 2003

To Whom It May Concern,

**Re: John New**

I have known and worked with John New for approximately thirteen and a half years. During this time John and I have collaborated continuously on a number of computer software products, he as technical writer and I as chief developer.

From my own experience I know that John is meticulous, hard-working and determined to make sure his writing is technically correct as well as applicable to the target audience. He is quick to give feedback on product inconsistencies and possible defects and is enthusiastic when given new challenges.

I would have no hesitation in recommending John for any technical writing or related position.

Yours faithfully,



R. W. Falck

Consulting Software Engineer